



Powering Business Worldwide

Eaton Power Quality Pvt. Ltd.  
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Date: 02/02/2020

To

Contact Person: N. Gopalan Nair (Director)  
FUJI TECHNICAL SERVICES PVT. LTD.  
507, 5<sup>th</sup> Floor, Ellora Fiesta, Plot No. 8  
Sector - 11, Sanpada, Navi Mumbai - 400705  
Pin - 400705, Maharashtra  
E-mail: gopal@fujitech.net

SUB: - Eaton Authorized Channel partner.

Dear Sir,

We wish to take this opportunity to inform that we have appointed you as Eaton Authorized channel partner for selling Eaton STD MRP listed products (LV switchgear only) & Heinemann products. These products would be supplied from various LV switchgears factories. As per agreement we will review your targets on quarterly basis & very soon we shall provide you Channel certificate. Please feel free to discuss us for our product requirement. Kindly inform us Tender specific requirement for authorization.

We confirm that EATON/ HEINEMANN products sold by them are genuine and covered by our standard warranty and guarantee.

Sincerely  
For Eaton Power Quality Pvt. Ltd.

  
  
(Authorised Signatory)  
Shailesh Pujare